

CMBS Alert

Sears to Close 96 Stores— 15 Locations in CMBS; Six With Elevated Risk

Nov. 20, 2019

Morningstar Perspective

Morningstar Credit Ratings, LLC (DBRS Morningstar) expects Sears parent company Transform Holdco LLC's latest round of store closures will modestly affect loans packaged in commercial mortgage-backed securities, with about \$256.1 million of loans in eight commercial mortgage-backed securities at elevated risk. In its Nov. 7, 2019, announcement, the retailer said it plans to shutter 45 Kmart and 51 Sears stores by February 2020. Among these 96 stores, we found exposure to the retailer in 19 CMBS loans with a combined balance of \$1.02 billion (Table 1).

Table 1 – Sears Closures

| Deal ID | Property Name | Location | Allocated Property Balance (\$) | Lease Expiration | Maturity Date | Loan Status | Specially Serviced | Elevated Risk |
|--------------------------------|---|------------------------|---------------------------------|---------------------------|---------------|-------------|--------------------|---------------|
| WFCM 2014-LC16, WFRBS 2014-C21 | Montgomery Mall | North Wales, PA | 100,000,000 | 10/12/2020 ⁽¹⁾ | 5/1/2024 | Current | No | Yes |
| LBCMT 2007-C3 | University Mall | South Burlington, VT | 92,000,000 | 9/30/2048 ⁽¹⁾ | 4/11/2017 | REO | Yes | Yes |
| COMM 2014-CR14, COMM 2014-LC15 | McKinley Mall | Buffalo, NY | 34,238,544 | 9/30/2020 | 7/5/2023 | 90 | Yes | Yes |
| JPMBB 2013-C14 | Country Club Mall | Lavale, MD | 22,458,764 | 10/31/2022 | 8/1/2023 | Current | No | Yes |
| WFCM 2015-LC22 | Bishop Retail | Bishop, CA | 4,948,433 | 9/30/2026 | 6/6/2025 | Current | No | Yes |
| MSC 2006-HQ10 | Fort Roc Portfolio - Kmart Plaza (B) | Ephrata, PA | 2,405,525 | 8/31/2022 | 9/1/2016 | REO | Yes | Yes |
| JPMBB 2014-C18, JPMBB 2013-C14 | Meadows Mall | Las Vegas, NV | 137,412,428 | Noncollateral | 7/1/2023 | Current | No | No |
| MSBAM 2015-C21, WFCM 2015-C27 | Westfield Palm Desert Mall | Palm Desert, CA | 125,000,000 | Noncollateral | 3/1/2025 | Current | No | No |
| JPMBB 2014-C24 | Mall of Victor Valley | Victorville, CA | 115,000,000 | 10/24/2019 | 9/1/2024 | Current | No | No |
| JPMCC 2012-C6 | Arbor Place Mall | Douglasville, GA | 107,058,594 | Noncollateral | 5/1/2022 | Current | No | No |
| WFRBS 2012-C9 | Chesterfield Towne Center | North Chesterfield, VA | 98,814,793 | 4/9/2046 ⁽¹⁾ | 10/1/2022 | Current | No | No |
| CGCMT 2014-GC23 | Chula Vista Center | Chula Vista, CA | 67,239,936 | 11/1/2033 | 7/6/2024 | Current | No | No |
| WFRBS 2012-C10 | Animas Valley Mall | Farmington, NM | 45,329,046 | 8/31/2032 | 11/1/2022 | Current | No | No |
| COMM 2010-C1 | Auburn Mall | Auburn, MA | 36,323,320 | 12/31/2022 | 9/1/2020 | Current | No | No |
| GSMS 2018-SRP5 | Plaza West Covina (Starwood Regional Mall Port) | West Covina, NY | 30,495,061 | Noncollateral | 6/9/2021 | Current | No | No |

In descending balance by risk.

(1) Ground lease

Source: DBRS Morningstar

Notably, Sears will be the second or third anchor closing at the two locations of greatest concern: the McKinley Mall and the Country Club Mall. These properties, where the prospect of finding replacements is constrained by a limited customer base, are feeling the pinch of the loss of multiple tenants.

In total, 117 CMBS loans, backed by 110 properties, with a combined allocated property balance of \$5.28 billion have exposure to Sears stores as one of the five-largest collateral tenants.

Loans of Concern

Among properties with a closing location, the largest loan of concern is the \$100.0 million loan backed by the Montgomery Mall in North Wales, Pennsylvania, with parri passu pieces in WFCM 2014-LC16 and WFRBS 2014-C21. Sears owns its improvements and leases the ground, so while we do not expect the departure to directly affect the cash flow, the loss of Sears will trigger co-tenancy clauses and make it difficult to retain tenants upon their lease expirations. The 1.1-million-square-foot mall's net cash flow has declined every year since 2016, with a 2018 NCF 31.3% below underwriting, driven largely by declining revenue, and yielding a middling debt yield of 9.7%. Occupancy was 89.0% as of June 2019, down from the 92.0% underwritten occupancy. The mall has added new tenants over the last few years, but at lower rental rates, leading to the decline in NCF. The mall is also anchored by a collateral JCPenney with a lease expiration in March 2022 and a Macy's on a ground lease that expires in 2024. Should both anchor tenants vacate, it's unlikely the NCF will improve, which will make it difficult to find refinance funding prior to the loan's May 2024 maturity. Based on the 2018 NCF, we are valuing the property at \$108.2 million, or \$98 per square foot, which results in a 92.4% loan-to-value ratio.

The \$92.0 million real estate owned University Mall in LBCMT 2007-C3 has ground lease exposure to Sears, and JCPenney is a collateral tenant. Our concluded value suggests a loss of \$54.5 million on the South Burlington, Vermont, asset; however, the loss of Sears will lead to a further devaluation.

We believe the closures will worsen the loss severity for the already specially serviced \$34.2 million McKinley Mall loan split between COMM 2014-CR14 and COMM 2014-LC15 because the potential for a recovery seems unlikely. The loan is in foreclosure after falling 90 days delinquent because Sears' announcement to close at the Buffalo, New York, regional mall will leave JCPenney

as the sole anchor tenant. Elevating the risk, JCPenney has a lease expiring in May 2020, which could leave the mall with four vacant anchor tenants. Based on an April 2019 appraisal, we are forecasting a \$20.3 million loss on the asset.

Our view on the Sears store closings is not entirely bearish, as we believe the gradual store closures over the past 10 years have alerted both lenders and borrowers of the potential need to backfill large anchor spaces. That said, 18 of the loans (\$981.9 million) affected by the closures are in deals that were securitized before 2016, when the risk of Sears-anchored malls was less well-known. Because of this, the prospect of Sears vacating may not have been anticipated at loan underwriting. While having to move faster than planned because Sears has closed stores at a rapid rate over the past few years, mall owners have had time to address the departure as an opportunity to re-lease the space to higher-paying tenants and revitalize the mall. According to third quarter 2019 results for Seritage Growth Properties, which owns over 250 Sears properties, the company has re-leased Sears and Kmart space at an average of 4.1 times the rent paid by Sears or Kmart. The caveat is that many vacant Sears stores are only partially rented, with nearly 60% of gross leasable area still vacant.

Please see our Morningstar DealView® Credit Risk Analyses in the coming months in which property-level analysis, performance, and value analysis will be available at the loan and deal level.

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